

# Learning to cooperate via indirect reciprocity

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Banff: June 17, 2010

## **Social dilemmas:** Public Goods Game, Tragedy of the Commons, Prisoner's Dilemma

Cooperation is ubiquitous in social and economic life. But cooperation is threatened by defection of free riders. So why is there so much cooperation?

Altruistic acts (helping) decrease the payoff of the donor and increase the payoffs of the recipient. Hence altruism is not individually rational. So why do we see people helping each other?

## The helping game

|           |            | <i>You</i> |
|-----------|------------|------------|
|           |            | help       |
| <i>Me</i> | help       | $-c, b$    |
|           | don't help | 0, 0       |

$$b, c > 0$$

## The simultaneous helping game . . .

|           |            | <i>You</i>     |                |
|-----------|------------|----------------|----------------|
|           |            | help           | don't help     |
|           |            | help           | $b - c, b - c$ |
| <i>Me</i> | help       | $b - c, b - c$ | $-c, b$        |
|           | don't help | $b, -c$        | $0, 0$         |

## The simultaneous helping game . . .

|           |            | <i>You</i>     |                |
|-----------|------------|----------------|----------------|
|           |            | help           | don't help     |
|           |            | help           | $b - c, b - c$ |
| <i>Me</i> | help       | $b - c, b - c$ | $-c, b$        |
|           | don't help | $b, -c$        | 0, 0           |

. . . is a **Prisoner's Dilemma**, if  $b > c$ .

|           |   | <i>You</i> |         |
|-----------|---|------------|---------|
|           |   | C          | D       |
|           |   | C          | $b - c$ |
| <i>Me</i> | C | $b - c$    | $-c$    |
|           | D | $b$        | 0       |

## **How could altruism/helping/cooperation evolve?**

Traditional answers:

- kin selection (Hamilton 1964)
- direct reciprocity / reciprocal altruism  
(Trivers 1971, Axelrod and Hamilton 1981)
- group selection (Wilson & Sober 1994)
- costly signaling (Gintis et al. 2001)

- **indirect reciprocity**

(Sugden 1986, Alexander 1987, Weesie 1988)

*direct reciprocity:*

B helps A, A helps B, B helps A, . . .

*indirect reciprocity:*

B helps A, C helps B, D helps C, . . .

Indirect reciprocity is based on **reputation**.

- helping (*C*) increases one's reputation
- withholding help (*D*) decreases one's reputation

If help is preferentially directed towards those with high reputation, helping might survive evolution.

Nowak & Sigmund (1998): first formal model, *image scoring*

reputation measured by **score**

simulation results for *full score*

*full score* of an individual =  $\#C - \#D$  since birth

**Threshold strategies:**  $k$ -strategist cooperates iff opponent's score is at least  $k$ .

In the long run, helping those with nonnegative full score gets established ( $k = 0$  becomes fixed).

analytical results for **binary score**

- observe behavior in previous interaction as a donor

$C$  (+1): **Good**,  $D$  (-1): **Bad**

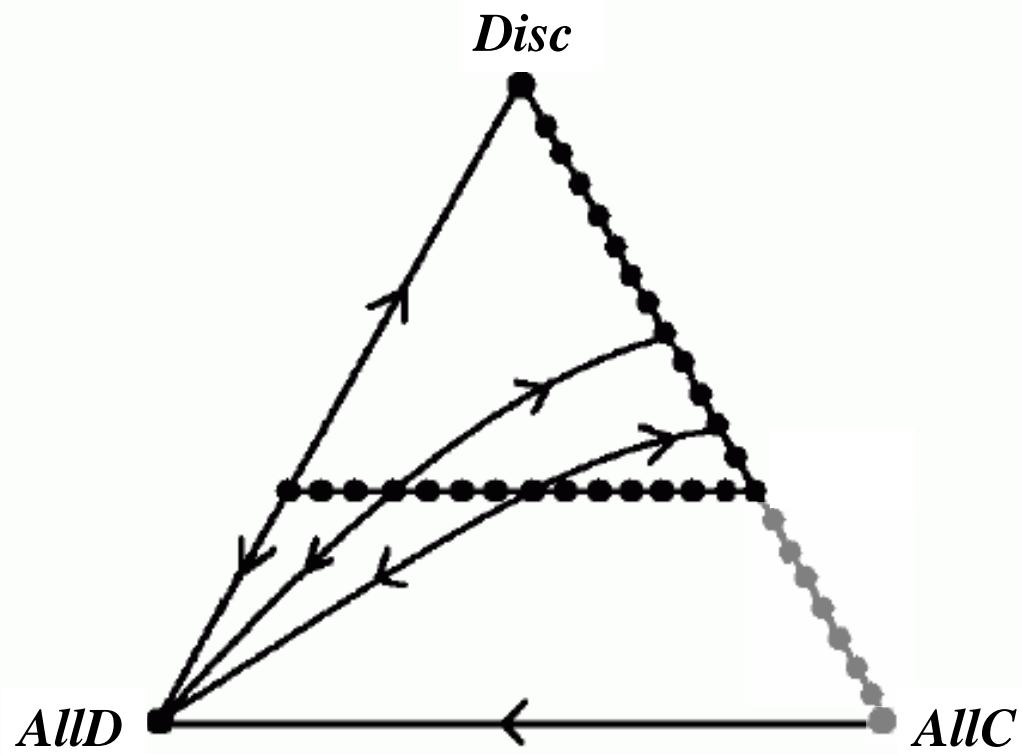
decision based on opponent's score:

**AIIC** (cooperators, always help)

**AIID** (defectors, never help)

**Disc** (discriminators, help iff opponent is Good)

→ continuum of stable equilibria where discriminators and cooperators coexist



# Problem:



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Journal of Theoretical Biology 224 (2003) 115–126

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## A tale of two defectors: the importance of standing for evolution of indirect reciprocity

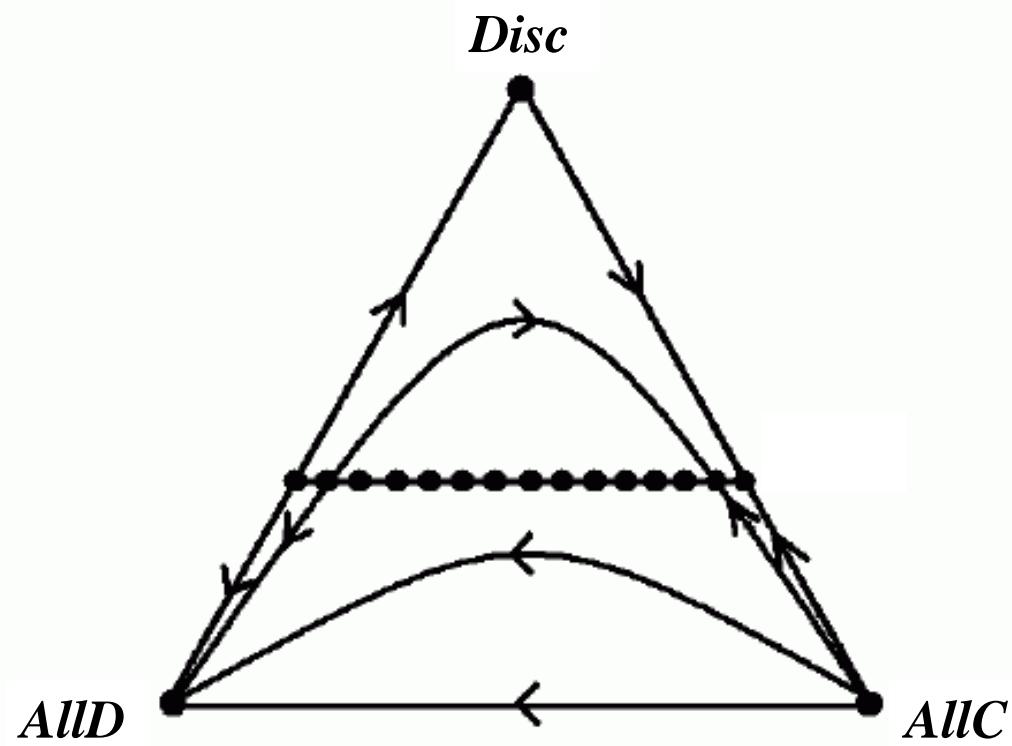
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Received 14 August 2002; received in revised form 2 April 2003; accepted 2 April 2003

### 2. Image scoring fails when errors occur

However, Nowak and Sigmund's (1998a) claim that indirect reciprocity can be based on an image-scoring strategy hinges completely on the assumption that agents never commit errors. That is, individuals that intend to cooperate always do so and those that intend to defect always do so. In this section, by introducing errors, we show that cooperation based on image scoring cannot evolve; the defect equilibrium is reached quickly and deterministically.



Panchanathan & Boyd (2003):

*"Image scoring requires only that agents be able to acquire information as to the actions of others. [...] Our analysis shows that **additional information is necessary to stabilize indirect reciprocity**. Specifically, individuals must be able to infer motivations from observed defections, parsing them into those that are justified and those that are unjustified."*

**Idea:** *Standing rule*

Defecting against *Bad* players is justified and does not change your reputation from *Good* to *Bad*.

### *Higher-order assessment rules*

later literature: only higher-order assessment rules

Brandt & Sigmund (2004, 2005, 2006); Chalub et al. (2006); Ohtsuki (2004); Ohtsuki & Iwasa (2004, 2006, 2007); Ohtsuki et al. (2009); Uchida & Sigmund (2009)

## *Higher-order assessment rules*

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Problems with higher-order assessment rules:

- high cognitive load
- high informational requirements
- weak experimental evidence

## own approach:

Return to *image scoring*, but assume **multiple, private** observations of opponent's previous behavior.

- large population, asynchronous entry, infinitely many rounds, implementation errors
- two time-scales: score dynamics (fast), evolution/learning (slow)

When A encounters B and is selected as donor, he samples (recalls, is informed of)  $n \geq 1$  actions chosen by B in the past.

Strategies  $s_k$ :  $k$ -Disc players tolerate at most  $k$  defections, i.e. they intend to cooperate iff opponent cooperated at least  $n - k$  out of  $n$  times.

$k$  . . . **tolerance level**:  $k = -1$  is AllD,  $k = n$  is AllC

$f_k$  . . . **cooperation function** of  $k$ -Disc

$f_k(p)$  = probability of playing C if opponent's past cooperation rate is  $p$

$p_i$  . . . equilibrium cooperation rate of incumbent  $i$ -Disc

$p_i$  = maximal stable fixed point of  $p' = f_i(p)$

$\pi(m|i)$  ... payoff of mutant  $m$ -Disc in a population of  $i$ -Disc incumbents

$p_i$  ... incumbent's cooperation rate

$f_m(p_i)$  ... mutant's cooperation rate against incumbent

$f_m(p_i)c$  ... mutant's expected costs of helping

$f_i(f_m(p_i))$  ... incumbent's cooperation rate against mutant

$f_i(f_m(p_i))b$  ... mutant's expected revenue from being helped

$$\Rightarrow \pi(m|i) = f_i(f_m(p_i))b - f_m(p_i)c$$

**What do we know about the coop. functions  $f_k$  ?**

$\bar{\alpha} = 1 - \alpha$ ,  $\alpha \dots$  error rate  $C \rightarrow D$

$f_{-1} \equiv 0$  (*AllD*),  $f_n \equiv \bar{\alpha}$  (*AllC*)

$f_k(p) = \bar{\alpha}B(k, n, 1 - p)$ ,  $B \dots$  binomial cdf

$f_k(p) = \bar{\alpha} \sum_{h=0}^k \binom{n}{h} (1 - p)^h p^{n-h}$

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$$f_k(p) = \bar{\alpha} \sum_{h=0}^k \binom{n}{h} (1-p)^h p^{n-h}$$

use regularized beta function

$$\rightarrow f_k(p) = \bar{\alpha} (n-k) \binom{n}{k} \int_0^p t^{n-k-1} (1-t)^k dt$$

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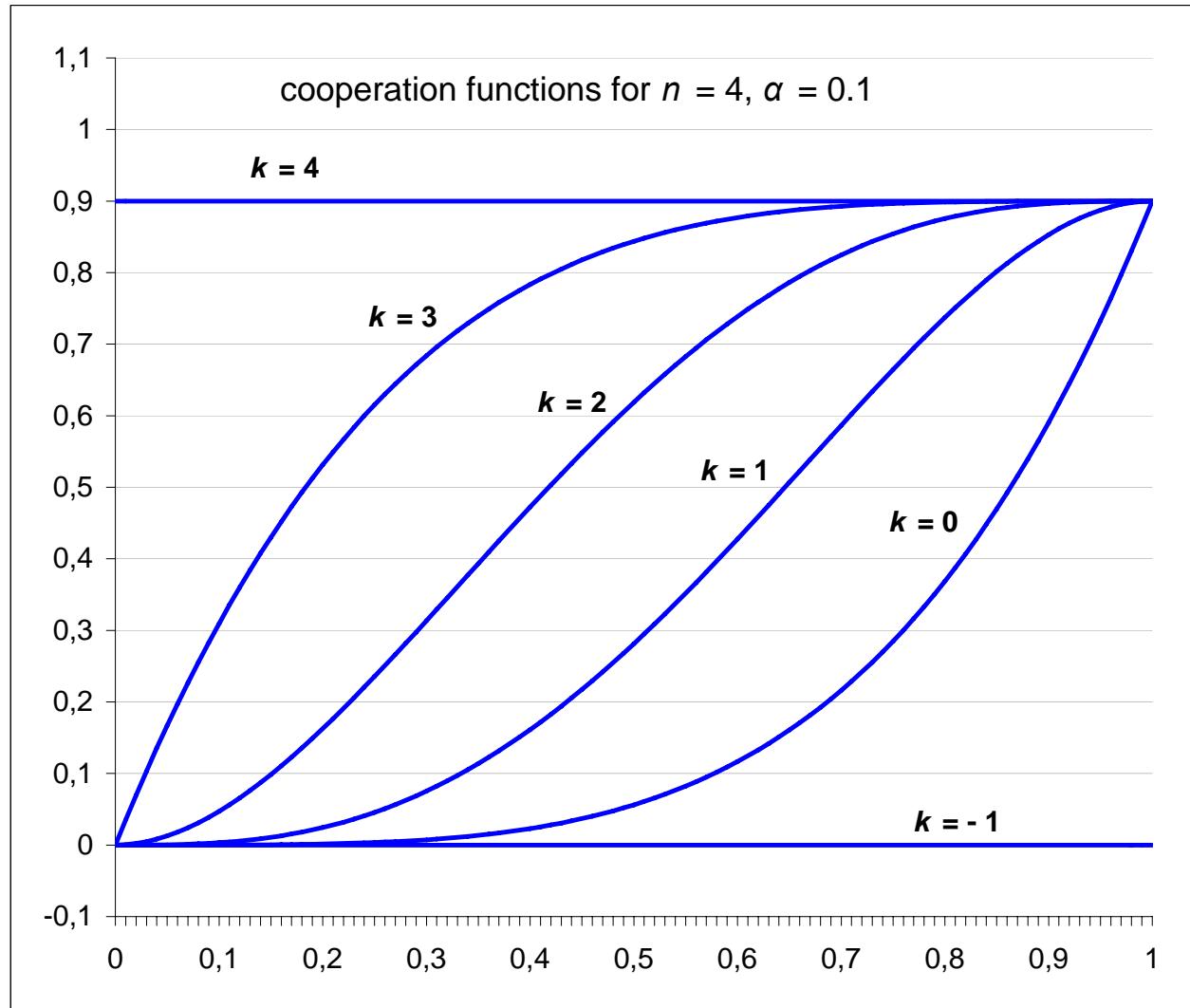
$$\Rightarrow f_0(p) = \bar{\alpha} p^n, \quad f_{n-1}(p) = \bar{\alpha} (1 - (1-p)^n)$$

$$\text{and } f'_k(p) = \bar{\alpha}(n-k) \binom{n}{k} p^{n-k-1} (1-p)^k$$

for  $n \geq 3$  and  $1 \leq k \leq n-2$  we get

$$f'_k(p) = \begin{cases} > 0 & \dots \quad 0 < p < 1 \\ = 0 & \dots \quad p = 0 \vee p = 1 \end{cases}$$

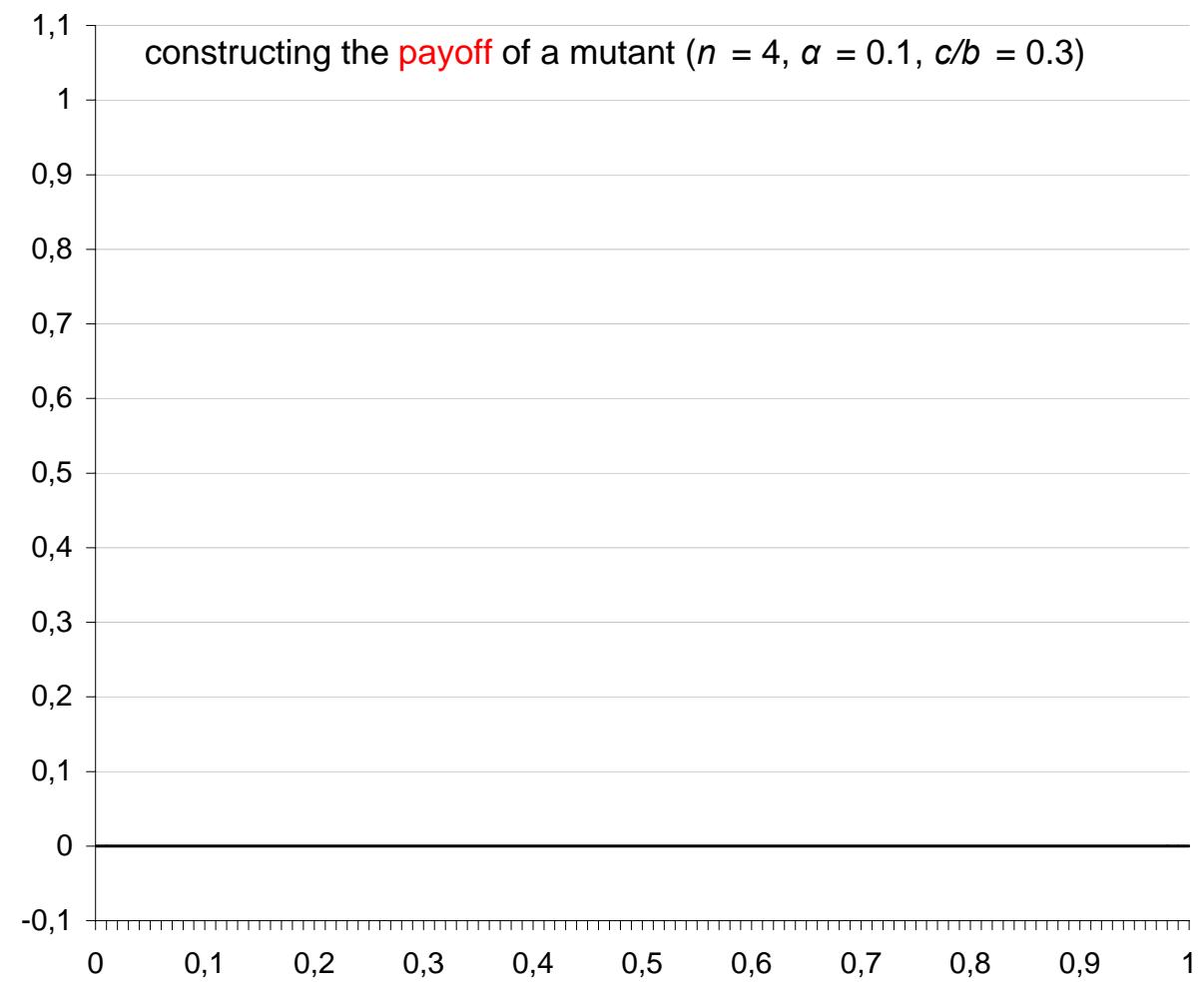
$$f''_k(p) = \begin{cases} > 0 & \dots \quad 0 < p < \frac{n-k-1}{n-1} \\ < 0 & \dots \quad \frac{n-k-1}{n-1} < p < 1 \\ = 0 & \dots \quad p = 0 \vee p = 1 \vee p = \frac{n-k-1}{n-1} \end{cases}$$

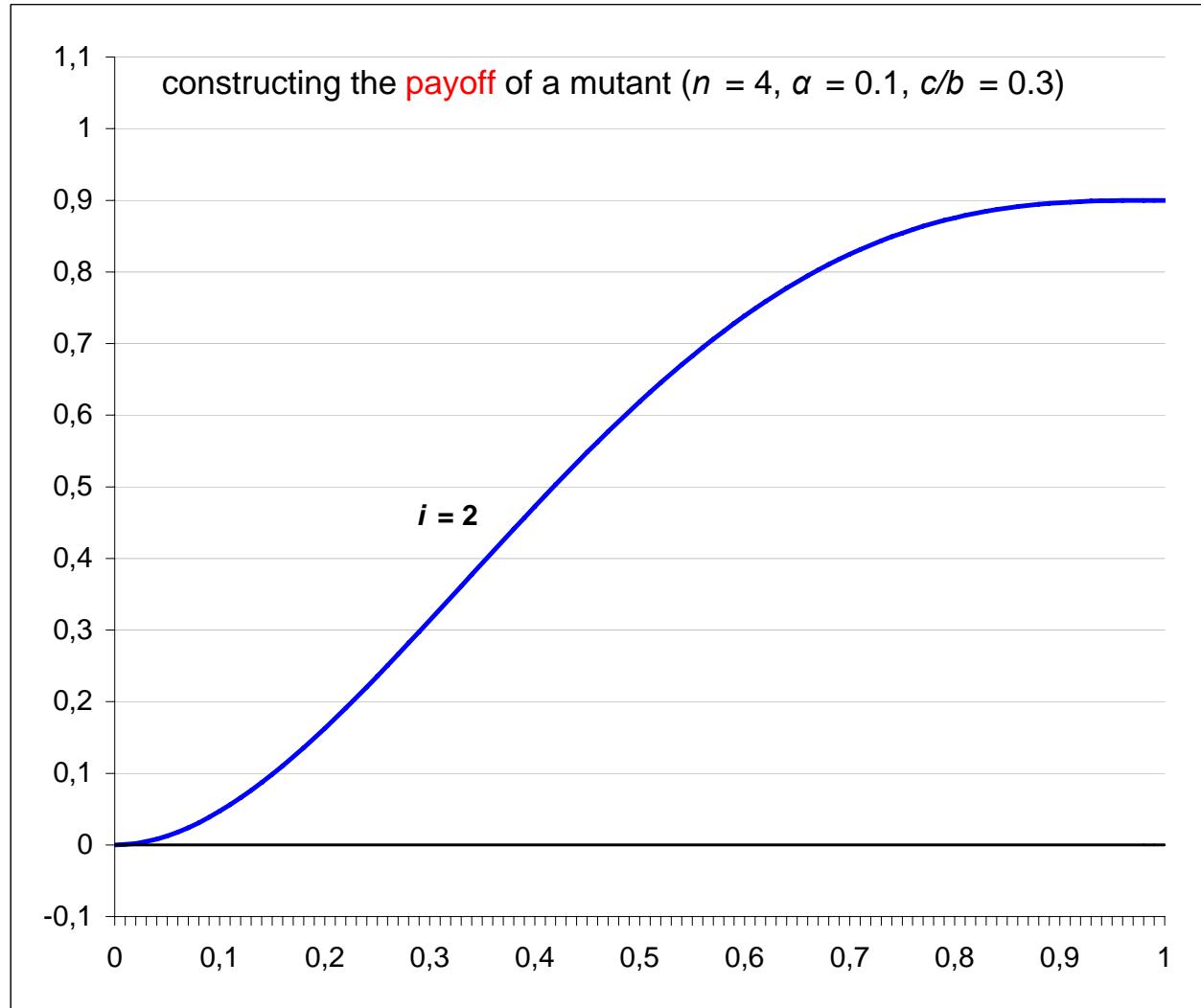


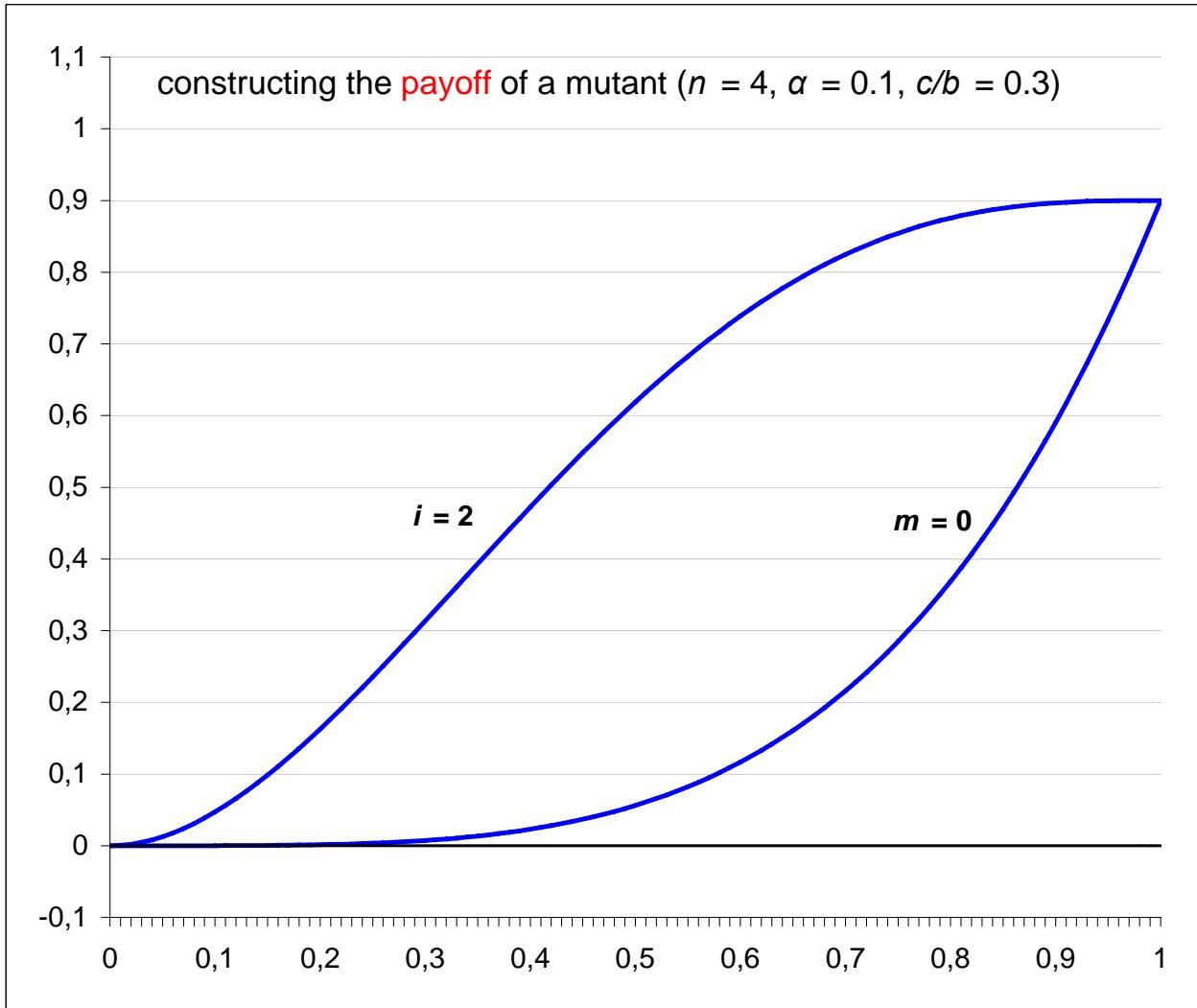
When can a mutant invade?

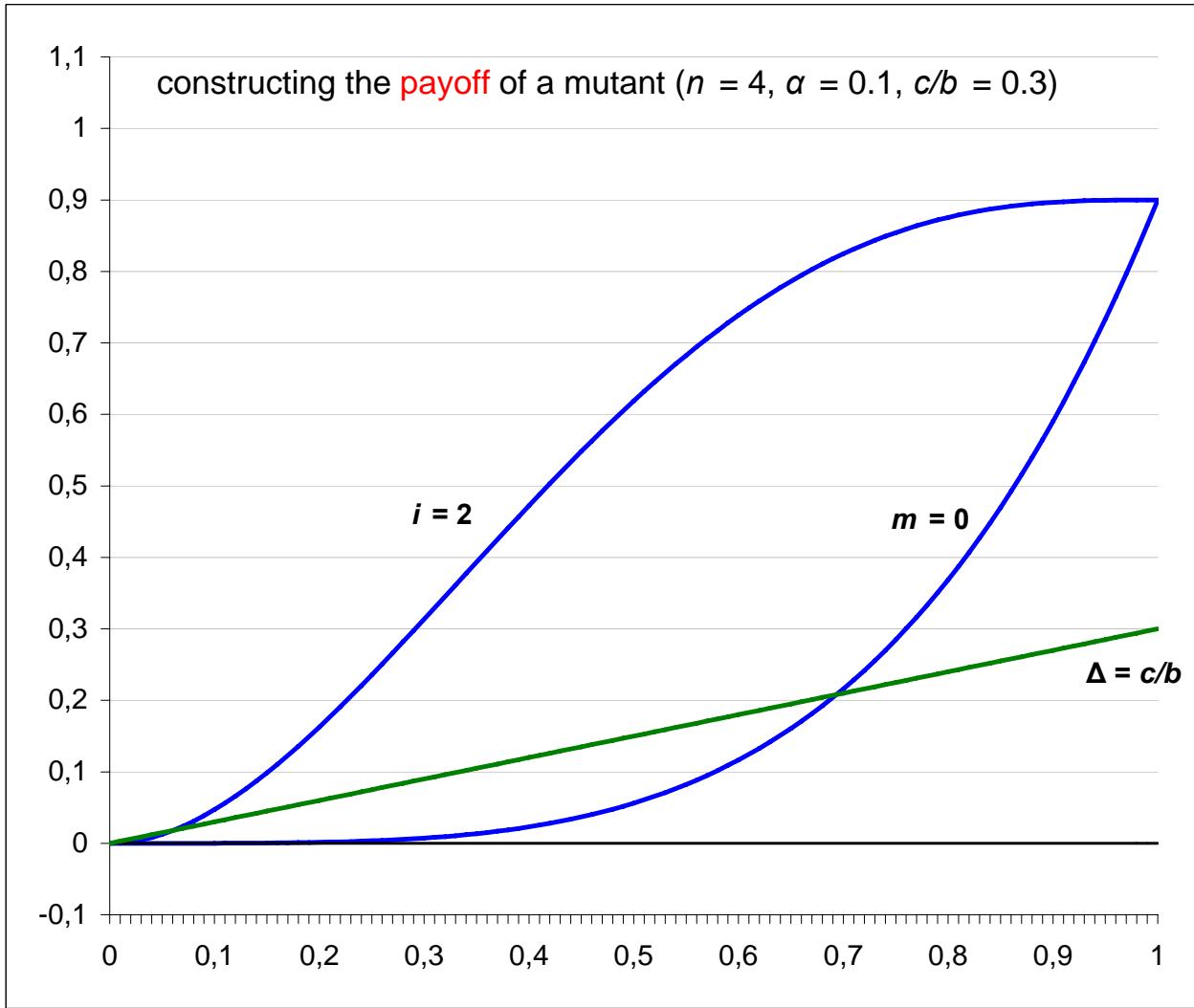
$$\pi(m|i) = f_i(f_m(p_i))b - f_m(p_i)c$$

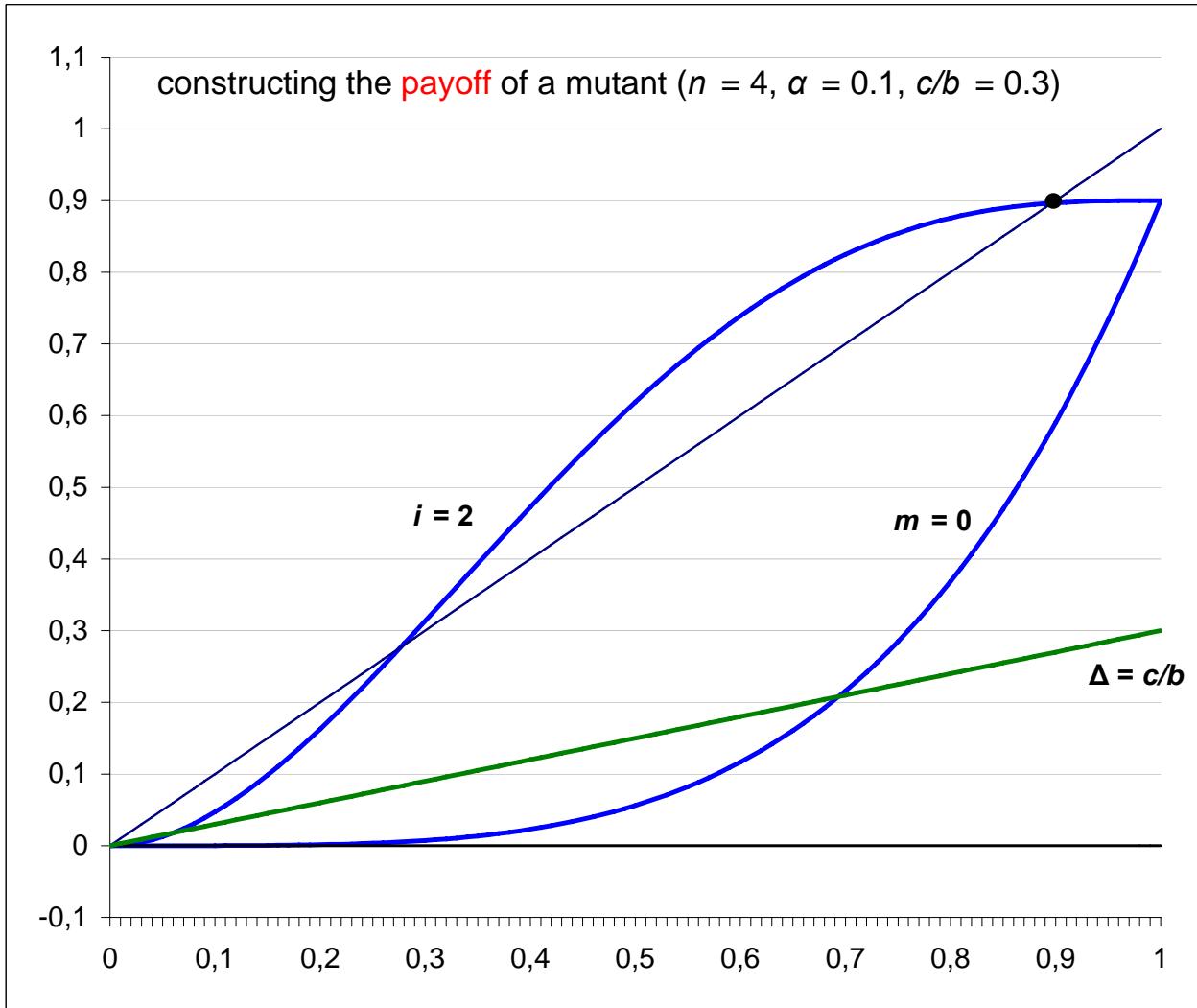
$$\hat{\pi}(m|i) = b^{-1}\pi(m|i) = f_i(f_m(p_i)) - f_m(p_i)c/b$$

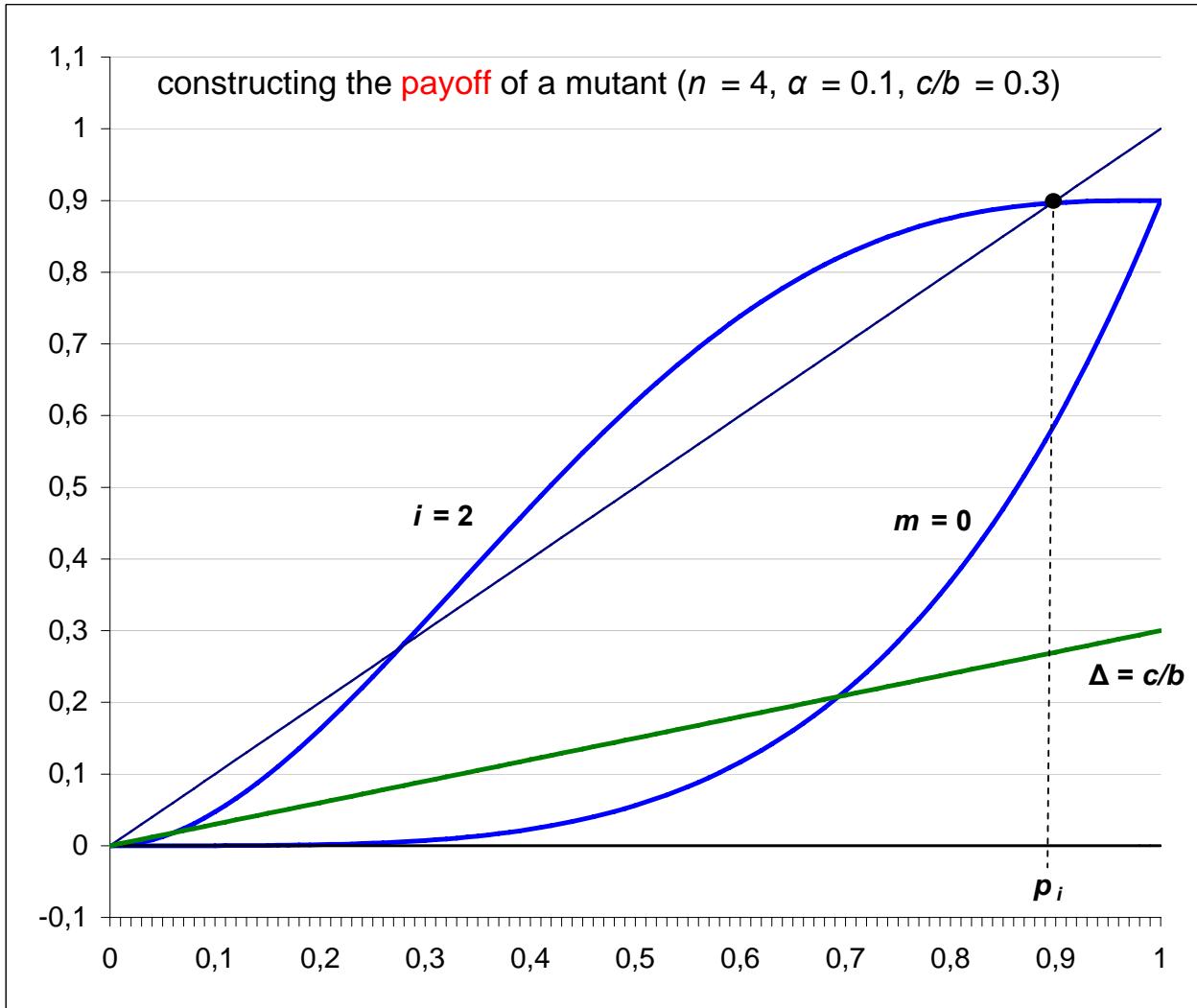


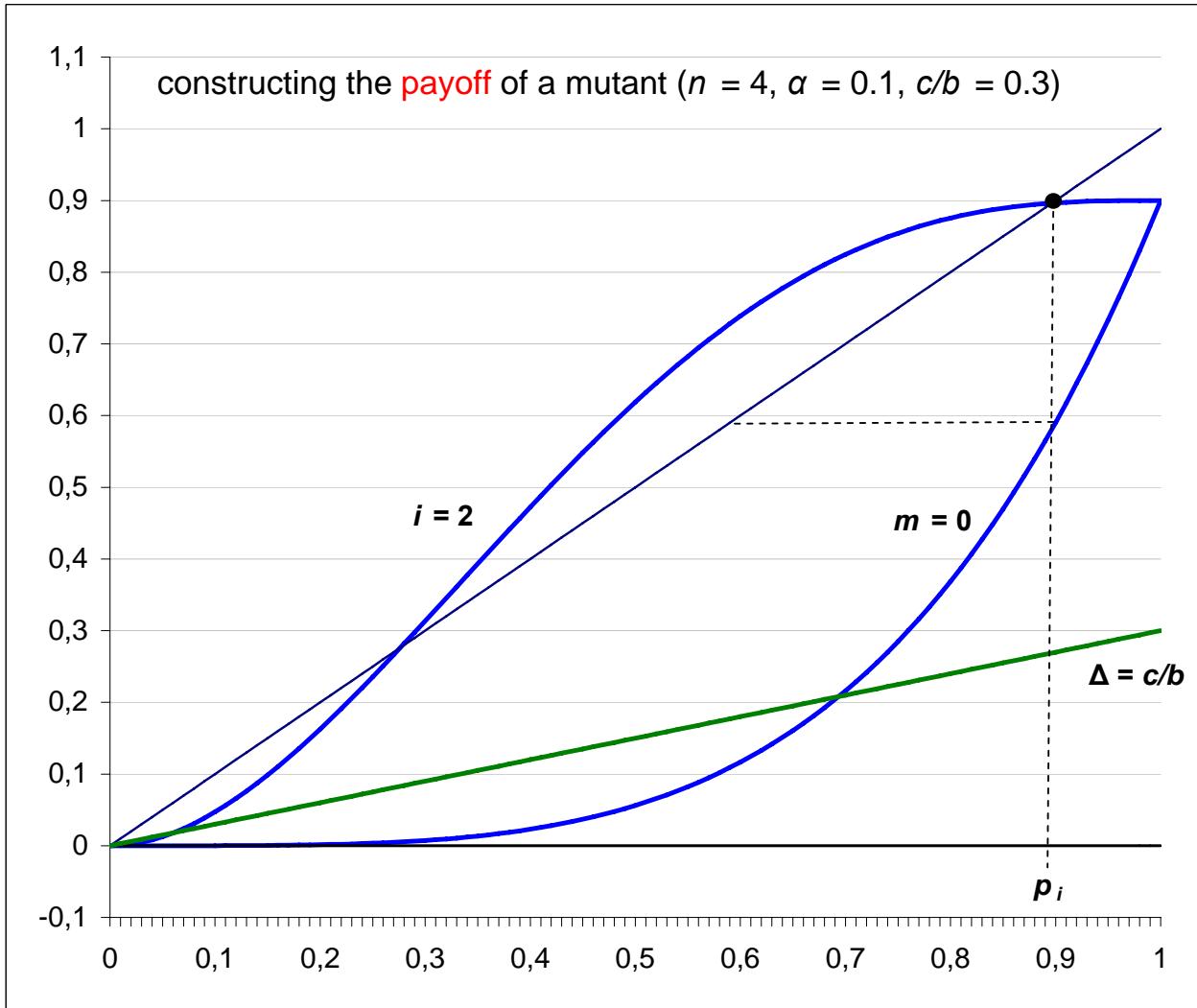


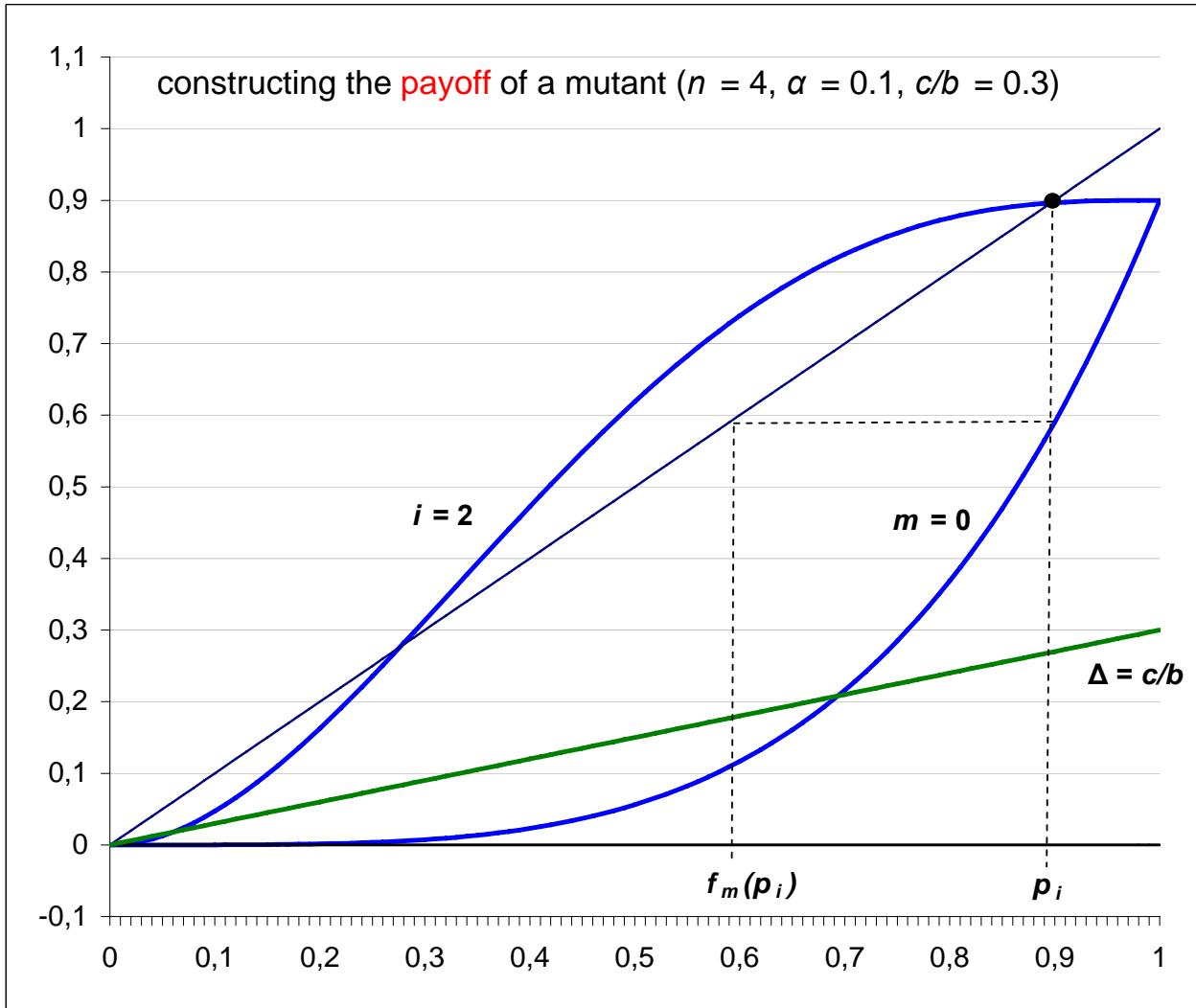


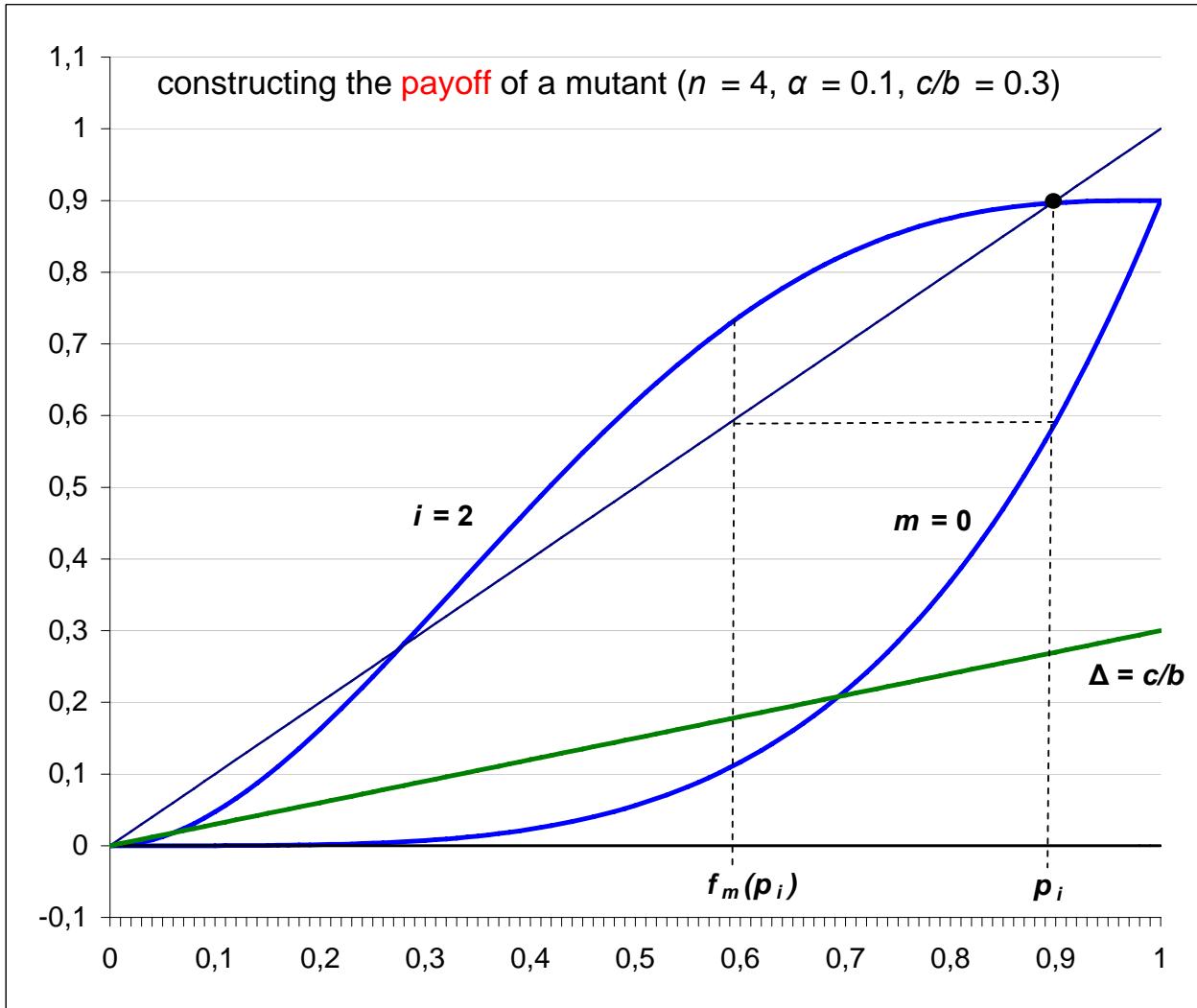


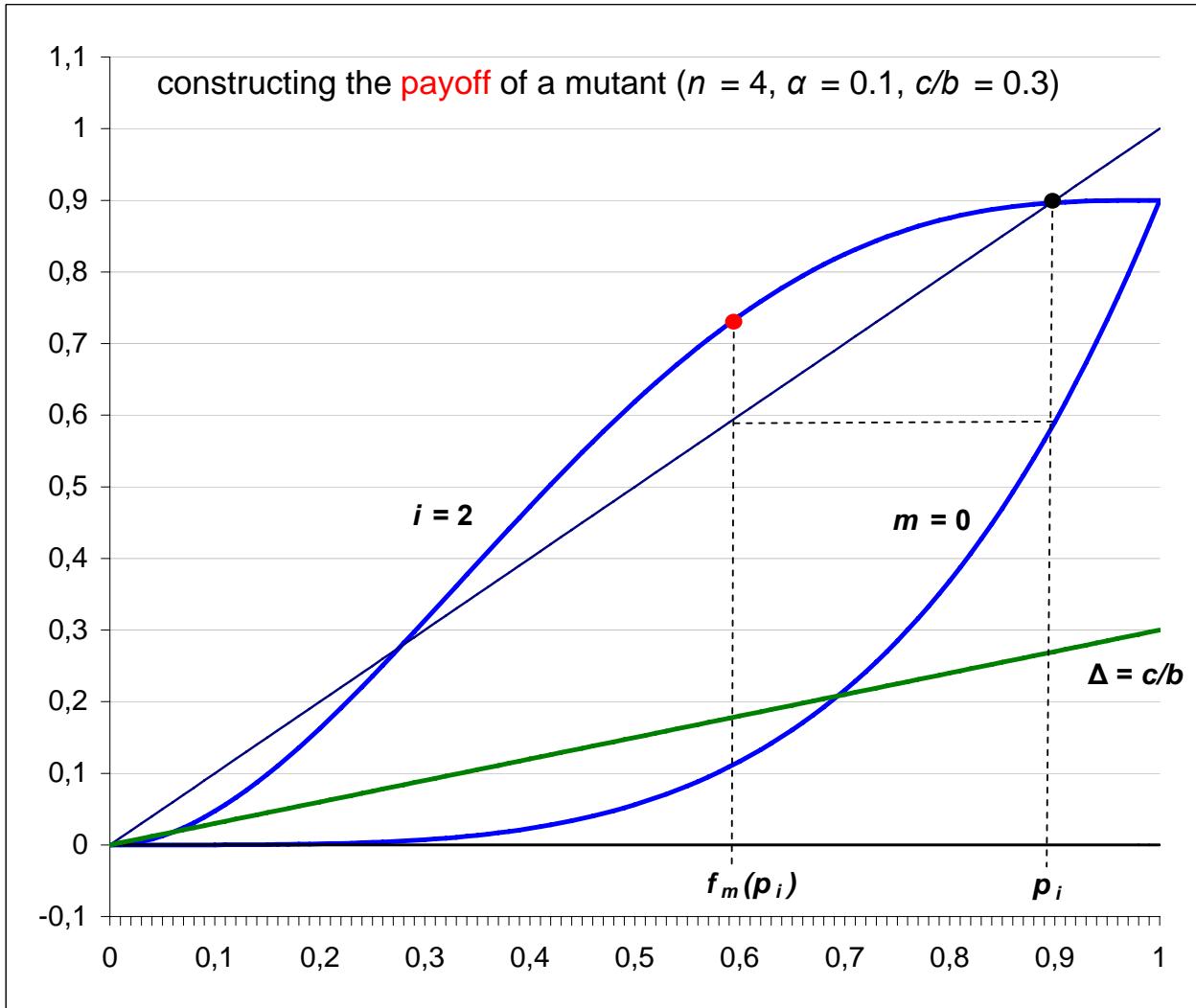


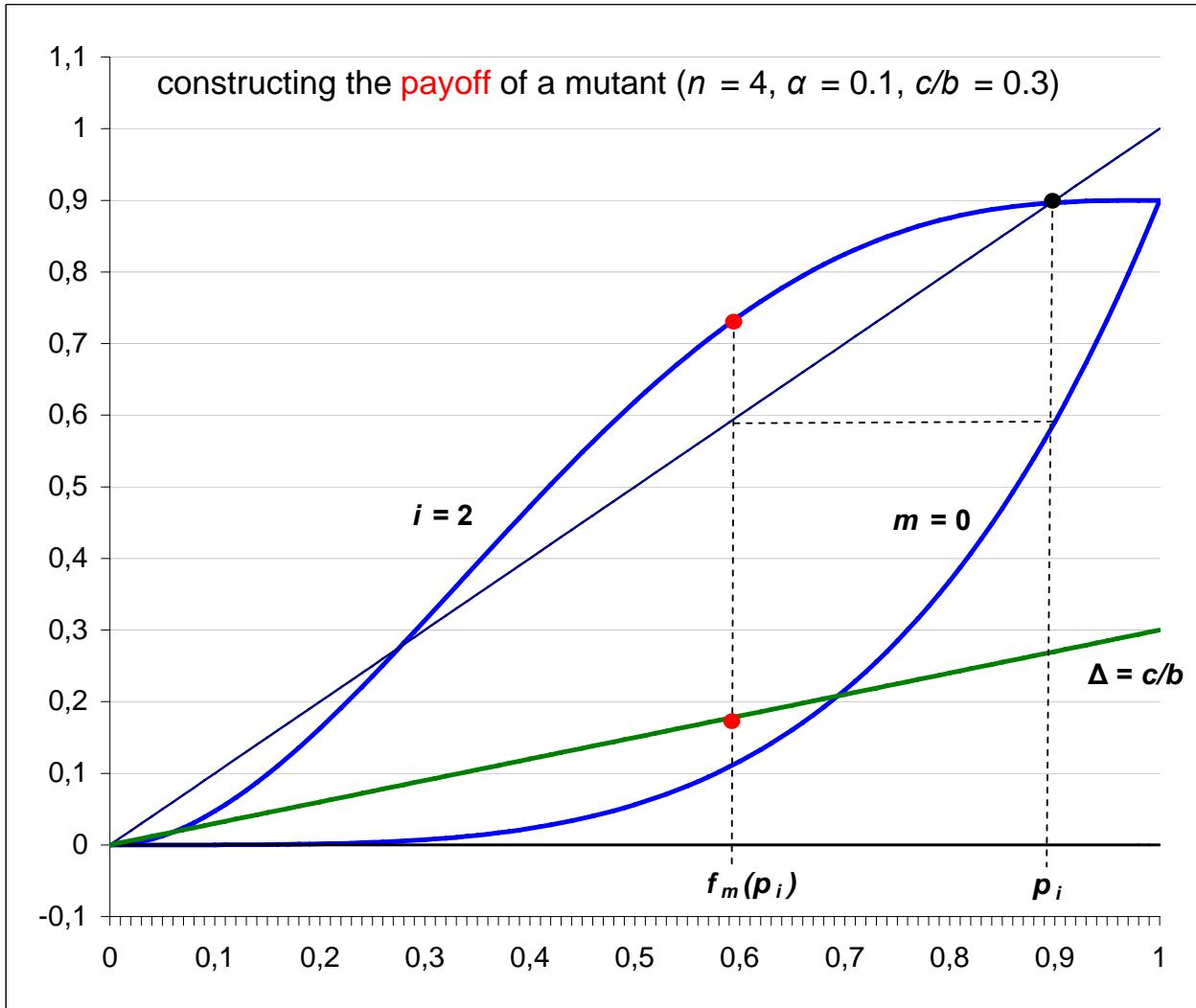


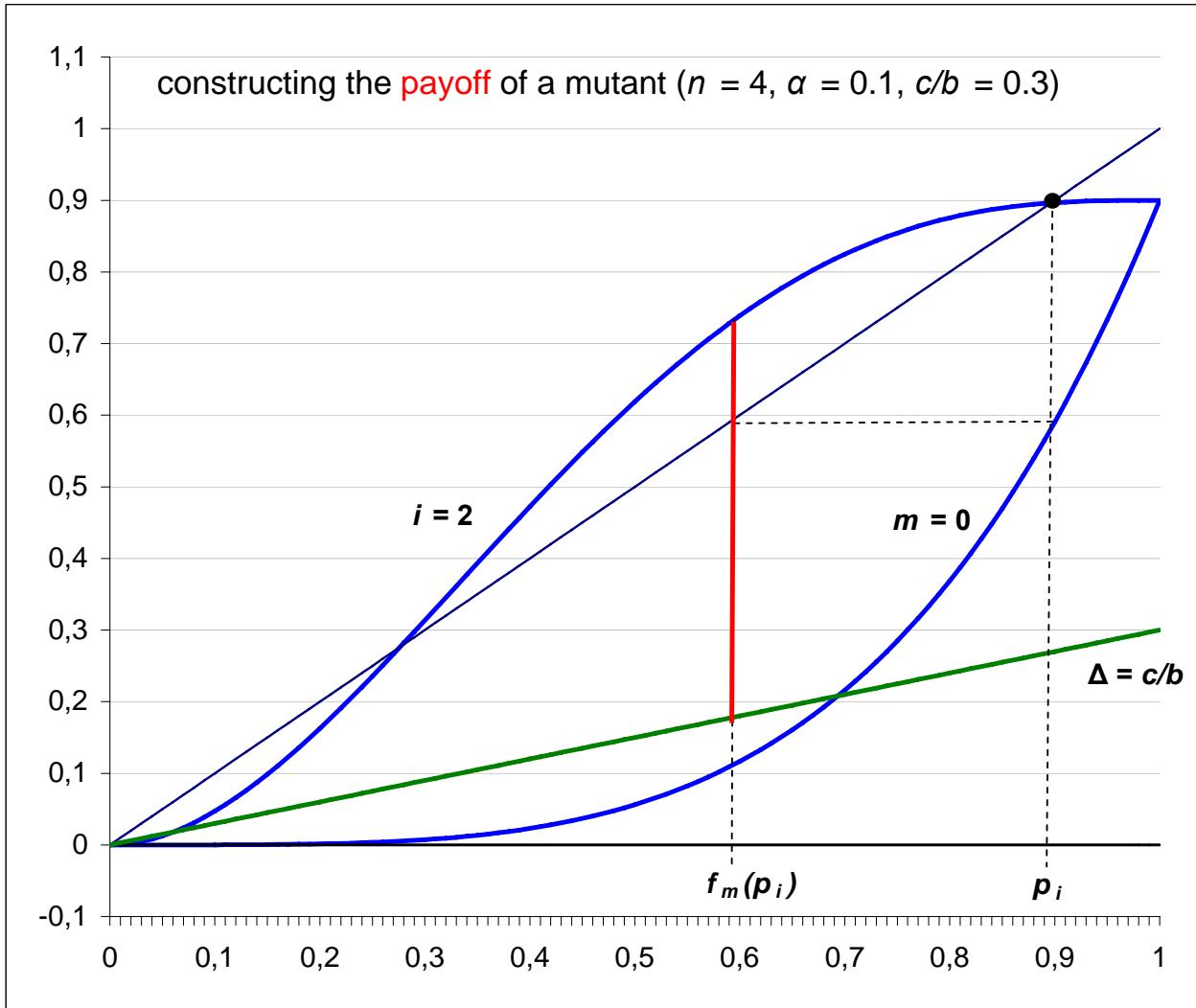


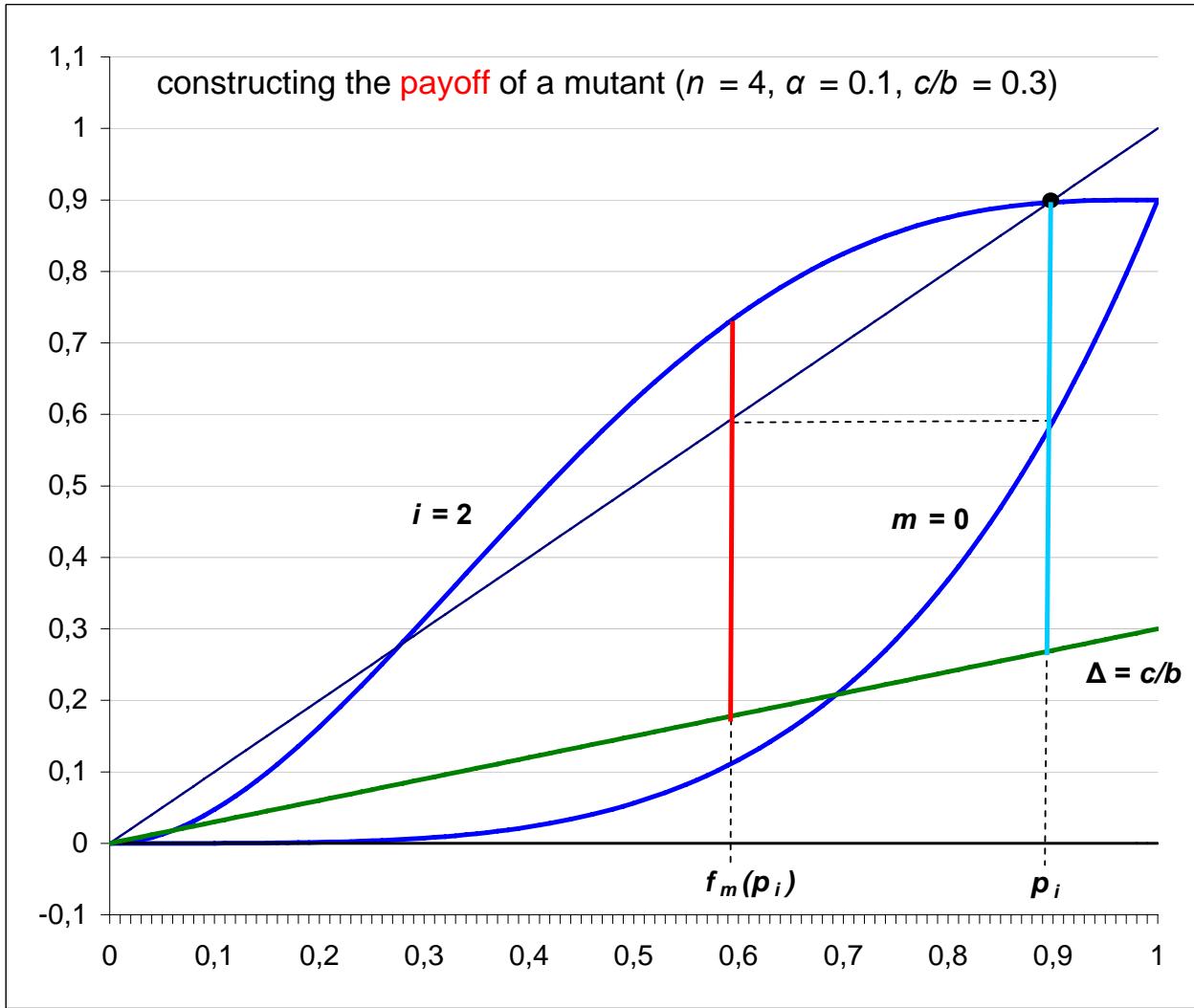


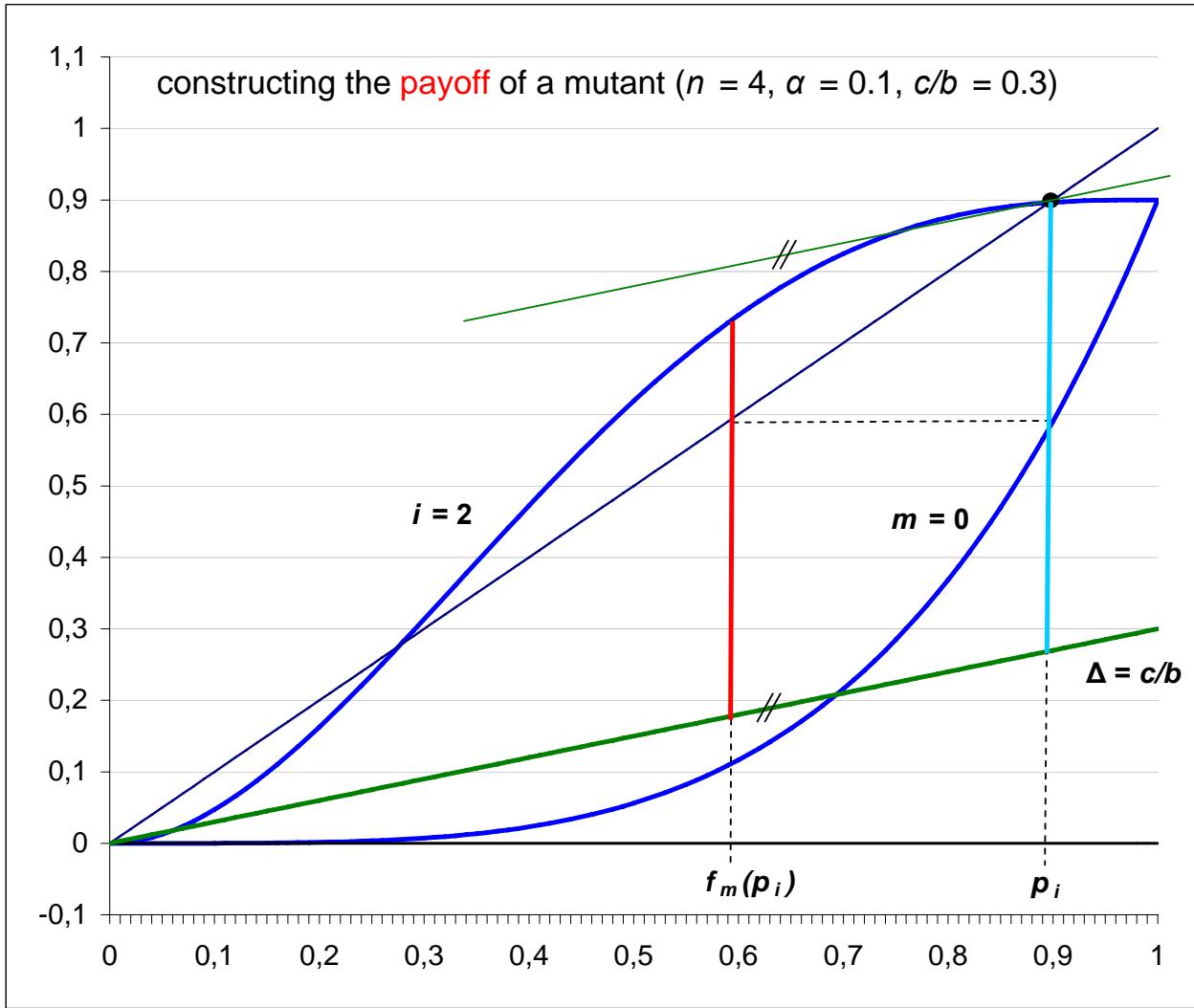


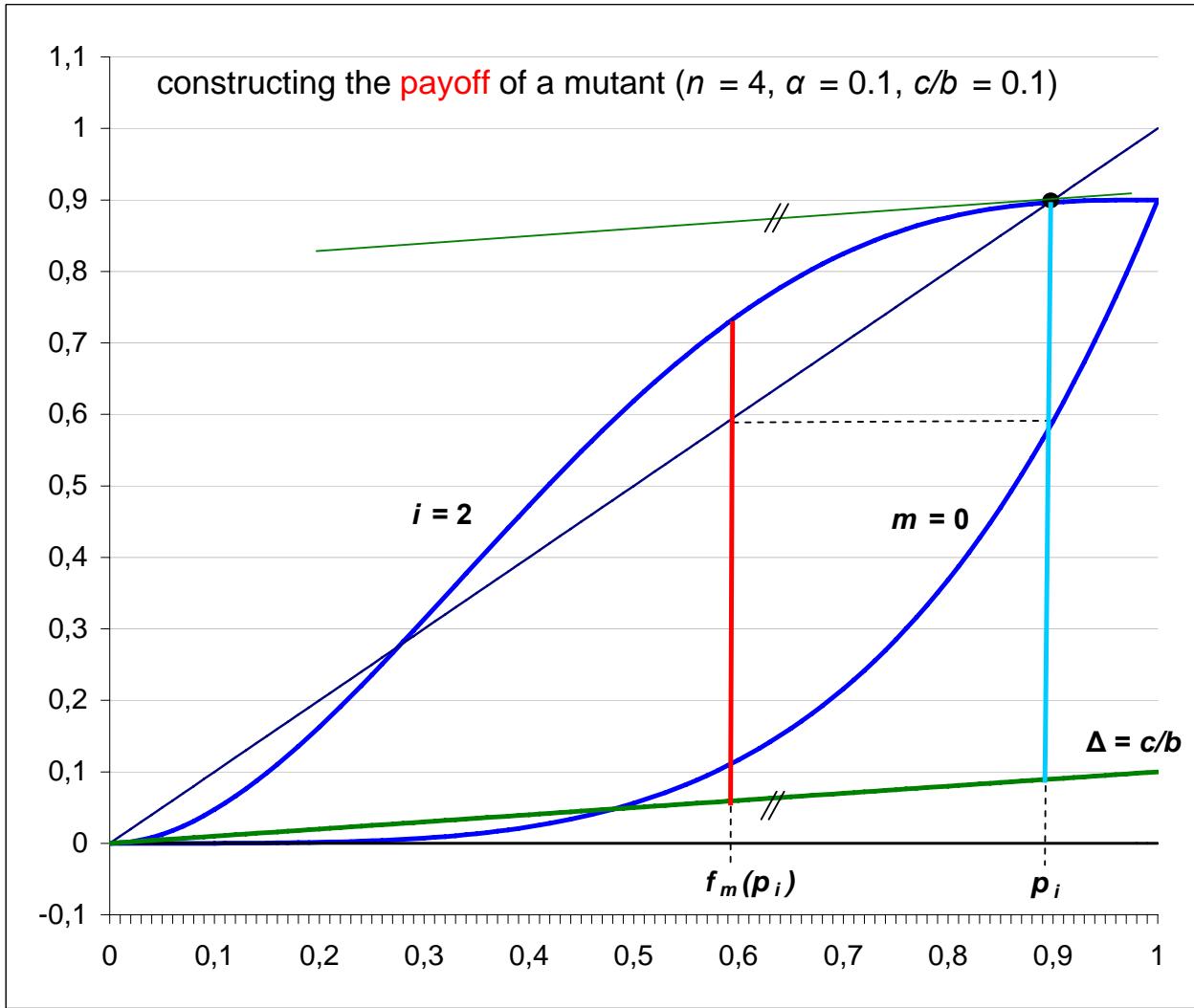












## **Result:**

For each  $k$ -Disc with  $0 \leq k \leq n - 1$  which is able to sustain cooperation, there exists a cost-benefit ratio  $0 < r_k < 1$  and an  $\epsilon > 0$  such that  $k$ -Disc is an ESS if  $|c/b - r_k| < \epsilon$ .

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### **Case: $n = 2$**

3 strategies:  $x \dots AllC$ ,  $y \dots AllD$ , and  $z \dots Disc$   
( $Disc$  = “tolerant” discriminator,  $k = 1$ )

assume  $c, b, \alpha$  such that  $Disc$  is ESS

*p. . . discriminator's cooperation rate in state  $X$ ,*  
 $X = (x, y, z)$

can show:  $p = 1 - \frac{1}{2\bar{\alpha}z} + \sqrt{\left(1 - \frac{1}{2\bar{\alpha}z}\right)^2 + (1 - \alpha^2)\frac{x}{z}}$

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**state-dependent** payoff matrix:

|             | <i>AllC</i>                         | <i>Disc</i>                         | <i>AllD</i>      |
|-------------|-------------------------------------|-------------------------------------|------------------|
| <i>AllC</i> | $\bar{\alpha}(b - c)$               | $\bar{\alpha}[(1 - \alpha^2)b - c]$ | $-\bar{\alpha}c$ |
| <i>Disc</i> | $\bar{\alpha}[b - (1 - \alpha^2)c]$ | $p(2 - p)\bar{\alpha}(b - c)$       | 0                |
| <i>AllD</i> | $\bar{\alpha}b$                     | 0                                   | 0                |

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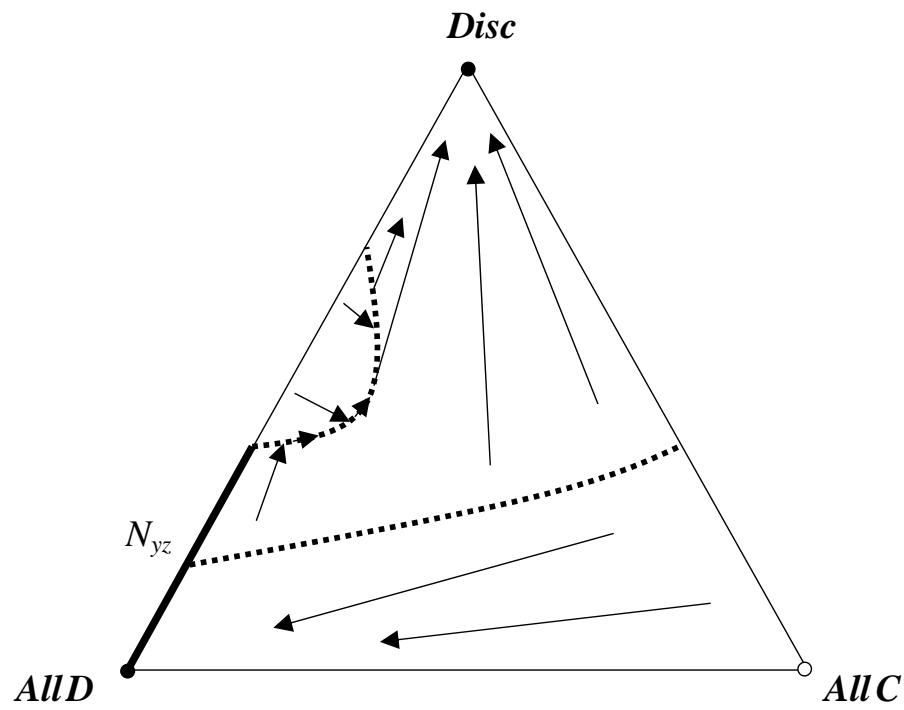
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| <i>Disc</i> | $\bar{\alpha}[b - (1 - \alpha^2)c]$ | $p(2 - p)\bar{\alpha}(b - c)$       | 0                |
| <i>AllD</i> | $\bar{\alpha}b$                     | 0                                   | 0                |

Assume boundedly rational learning:

**best response dynamics:**  $\dot{X} \in BR(X) - X$



**In the long run, all individuals are discriminators  
and (mostly) cooperate.**

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**Thank you for your attention!**